

Managing Strategic Partnerships

19 - 23 Oct 2026

Amsterdam - Zuidas business district hotel

Managing Strategic Partnerships

Ref.: 1032_378 **Date:** 19 - 23 Oct 2026 **Location:** Amsterdam - Zuidas business district hotel
Fees: 18500 SAR

This five-day programme prepares staff to identify, structure and manage partnerships through their life cycle. Curriculum covers partner identification and due diligence, value proposition and deal structuring, governance and joint decision rights, performance frameworks, relationship management and escalation, and exit and renewal decisions.

Training Course Categories

Customer Experience & Service Excellence (CX)	Digital & Data Transformation
Environment, Sustainability & ESG	Executive Skills & Corporate Communication
Governance, Risk & Compliance (GRC)	Human Capital Development & Future Skills (HCDP)
Innovation & Corporate Entrepreneurship	Leadership & Organisational Change
Organisational & Operational Excellence	Partnership Building & Third Sector Engagement
Performance Management & Impact Measurement (OKRs/KPIs)	Project, Programme & Portfolio Management (PPM) & PMO

Training Cities

Amsterdam

Netherlands

Barcelona

Spain

Dammam

Saudi Arabia

Dubai

United Arab Emirates

Jeddah

Saudi Arabia

London

United Kingdom

Paris

France

Riyadh

Saudi Arabia