



Negotiation, Persuasion and Stakeholder Management



AGILE LEADERS
Training Center



Negotiation, Persuasion and Stakeholder Management

This five-day programme builds negotiation and influence capability for complex multi-party settings. Curriculum covers interest-based negotiation, preparation and BATNA analysis, value creation before value claiming, influence without authority, stakeholder mapping and engagement strategy, coalition building, and managing agreements through to implementation.



Training Course Categories

Customer Experience & Service Excellence (CX)

Digital & Data Transformation

Environment, Sustainability & ESG

Executive Skills & Corporate Communication

Governance, Risk & Compliance (GRC)

Human Capital Development & Future Skills (HCDP)

Innovation & Corporate Entrepreneurship

Leadership & Organisational Change

Organisational & Operational Excellence

Partnership Building & Third Sector Engagement

Performance Management & Impact Measurement (OKRs/KPIs)

Project, Programme & Portfolio Management (PPM) & PMO



Training Cities

Amsterdam

Netherlands

Barcelona

Spain

Dammam

Saudi Arabia

Dubai

United Arab Emirates

Jeddah

Saudi Arabia

London

United Kingdom

Paris

France

Riyadh

Saudi Arabia

WHO WE ARE

Agile Leaders is a renowned training center with a team of experienced experts in vocational training and development. With 20 years of industry experience, we are committed to helping executives and managers replace traditional practices with more effective and agile approaches.

OUR VISION

We aspire to be the top choice training provider for organizations seeking to embrace agile business practices. As we progress towards our vision, our focus becomes increasingly customer-centric and agile.

OUR MISSION

We are dedicated to developing value-adding, customer-centric agile training courses that deliver a clear return on investment. Guided by our core agile values, we ensure our training is actionable and impactful.

WHAT DO WE OFFER

At Agile Leaders, we offer agile, bite-sized training courses that provide a real-life return on investment. Our courses focus on enhancing knowledge, improving skills, and changing attitudes. We achieve this through engaging and interactive training techniques, including Q&As, live discussions, games, and puzzles.



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