CONCEPT

Online Community Management: Member Engagement, Advocacy and Community Health Metrics

13 – 17 September 2027
Amsterdam - Zuidas business district hotel



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Ref: 752_19521 **Date:** 13 – 17 September 2027 **Location:** Amsterdam - Zuidas business district hotel **Fees:** 23500 SAR

Introduction:

Many brands open a forum, member group or customer space, then watch it go quiet after launch because nobody owns the purpose, the member journey or the measures of success. Online community management turns that space into a place members return to, help each other and speak for the brand. This Core Concept course gives community and membership teams the strategy canvas, onboarding flows, engagement calendars, advocate programmes and health metrics the role needs. Participants produce a Community Strategy and 90-Day Engagement Plan for a case brand.

Course Objectives:

- Define the purpose, member value proposition and business goals of a brand, customer or membership community
- Select an owned platform, social group or hybrid model against member needs, data ownership and cost criteria
- Design a member journey from first visit to superuser, with onboarding sequences, rituals and recognition tiers
- Draft community guidelines, escalation rules and a toxic behaviour policy that members can read and moderators can apply
- Plan ambassador, advocate and user-generated content programmes that disclose every material connection to the brand
- Track community health indicators and link them to retention, support deflection and revenue outcomes in an ROI case

Target Audience:

- Staff who build and run brand, customer or product communities on owned platforms and social groups
- Membership and association teams responsible for member onboarding, renewal and participation
- Advocacy and ambassador programme staff who recruit, brief and reward brand advocates
- Marketing and digital engagement staff given ownership of a community space alongside campaign work
- Customer success and product feedback staff who gather ideas, beta testers and peer answers from members

Course Outline:

Day 1: Community Types, Purpose and Member Value

- Community Types: Brand, Customer Support, Product, Practice and Membership Communities
- Community Versus Audience: Belonging, Shared Identity and Peer-to-Peer Interaction
- Member Value Proposition Canvas: Why Members Join, Stay and Contribute
- Community Maturity Model Self-Assessment for a Case Organisation
- Stakeholder Map: Marketing, Product, Support and Leadership Expectations

Day 2: Community Strategy, Platform Choice and Governance

- Community Strategy Canvas: Purpose, Target Members, Goals and Success Measures
- Owned Platform Versus Social Group Versus Hybrid: Selection Scorecard
- Community Guidelines Drafting: Tone, Allowed Content and Member Conduct
- Moderator and Volunteer Roles: Permissions, Escalation Ladder and Handbook
- Community Operating Budget, Staffing Ratio and Tooling Stack

Day 3: Member Journey, Engagement Programming and Recognition

- Member Journey Map: Newcomer, Regular, Contributor and Superuser Stages
- Onboarding Sequence: Welcome Thread, First Action Prompt and Buddy Pairing
- Engagement Calendar: Weekly Rituals, Themed Challenges and Discussion Prompts
- Live Sessions, Ask-Me-Anything Formats, Webinars and Member Meetups
- Recognition Tiers: Badges, Member Spotlights and Superuser Privileges

Day 4: Advocacy, Ethical Marketing and Community Health

- Ambassador and Advocate Programme Design: Recruitment, Briefing and Rewards
- User-Generated Content Rights, Consent and Reuse Permissions
- Material Connection Disclosure for Ambassadors, Influencers and Gifted Members
- Toxic Behaviour Policy: Harassment, Brigading, Trolling and Sanction Tiers
- Community Health Dashboard: Active Members, Contribution Ratio, Response Rate and ROI Model

Day 5: Case Brand Community Strategy and 90-Day Engagement Plan

- Case Brand Briefing: Stalled Member Forum and Growth Targets
- Community Diagnostic Report From Case Activity Data
- Community Strategy Drafting With Goals and Health Indicators
- 90-Day Engagement Plan: Launch, Ritual and Advocate Milestones
- Plan Presentation and Peer Critique Against the Strategy Canvas

Skills You Will Gain:

- Community Strategy Design
- Member Value Proposition
- Platform Selection Analysis
- Member Onboarding Design
- Engagement Programming
- Advocate Programme Management
- Disclosure and Endorsement Ethics
- Community Health Measurement

Why Attend This Course:

- Leave with a Community Strategy and 90-Day Engagement Plan built for a case brand and ready to adapt to your own community
- Diagnose why a community has gone quiet by reading activity data rather than guessing
- Defend community budget and headcount with a health dashboard and ROI model senior managers understand
- Exchange rituals, onboarding flows and advocate rewards with peers from retail, technology, associations and public services

Conclusion:

A community grows when members know why it exists, feel welcome in their first week and see their contribution recognised. The one week move from community types and member value, through strategy, platform choice and guidelines, to member journeys, engagement calendars and recognition, then to advocate programmes, disclosure ethics, toxic behaviour policy and health metrics. The final day turns this into a Community Strategy and 90-Day Engagement Plan for a case brand that participants can adapt for their own members.